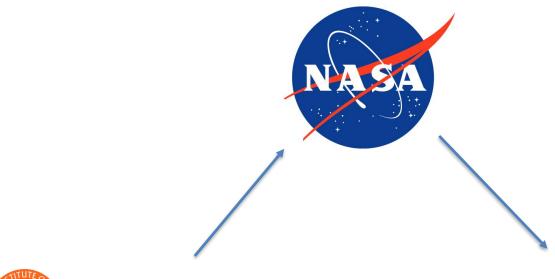
# Jet Propulsion Laboratory Small Business Programs Office (SBPO)

Doing Business with Veteran-Owned and Service-Disabled Veteran-Owned Small Businesses





#### What is JPL?











#### What is SBPO's Goal?

 The goal of the SBPO at JPL is to aid, counsel, and assist any interests of small business concerns. We work to preserve free competitive enterprise, diversify our small suppliers, which will help strengthen JPLs mission as a whole.



#### **Small Business Concerns**

- Small business concerns identified by SBPO
- 1. Small Business **SB**
- 2. Small Disadvantaged Business **SDB**
- 3. Women-Owned Small Business WOSB
- 4. HUB Zone Historically Underutilized Business Zone
- 5. Veteran-Owned Small Business VOSB
- Service-Disabled Veteran-Owned Small Business SVOSB
- 7. Historically Black Colleges and Universities/Minority Institutions **HBCU/MI**





#### 2017 JPL Subcontracting Achievements

Category	Dollars	Actuals	Goals
SB	\$332,258,600	28.93%	26.29%
SDB	\$82,587,949	7.17%	4.41%
WOSB	\$49,462,776	4.30%	2.22%
HUBZ	\$2,784,148	0.24%	0.61%
VOSB	\$32,545,033	2.80%	1.11%
SDVOSB	\$12,966,137	1.114%	0.063%
HBCU/MI	\$1,693,961	0.15%	1.11%







#### 2017 SDVOSB Achievements

Category	Dollars	Actuals	Goals
VOSB	\$32,545,033	2.80%	1.11%
SDVOSB	\$12,966,137	1.114%	0.063%
TOTAL AWARDS	\$45,511,170	3.914	1.173

- Highest Ranked in Dollars
- Millennium Engineering
   & Integration Co.
- Thundercat Technology LLC
- 3. Alethium Corp.



### Reaching Out to SBPO

- JPL Supplier Profile Form
  - Under Step 1 of 8 of "Doing Business at JPL at Acquisition Website.
- Counseling Sessions
- Quarterly Newsletter



## For questions on how to do business with JPL, contact the <u>SBPO Mailbox</u>



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